



3Q 21
Earnings Release
IR Presentation

LG Corp.

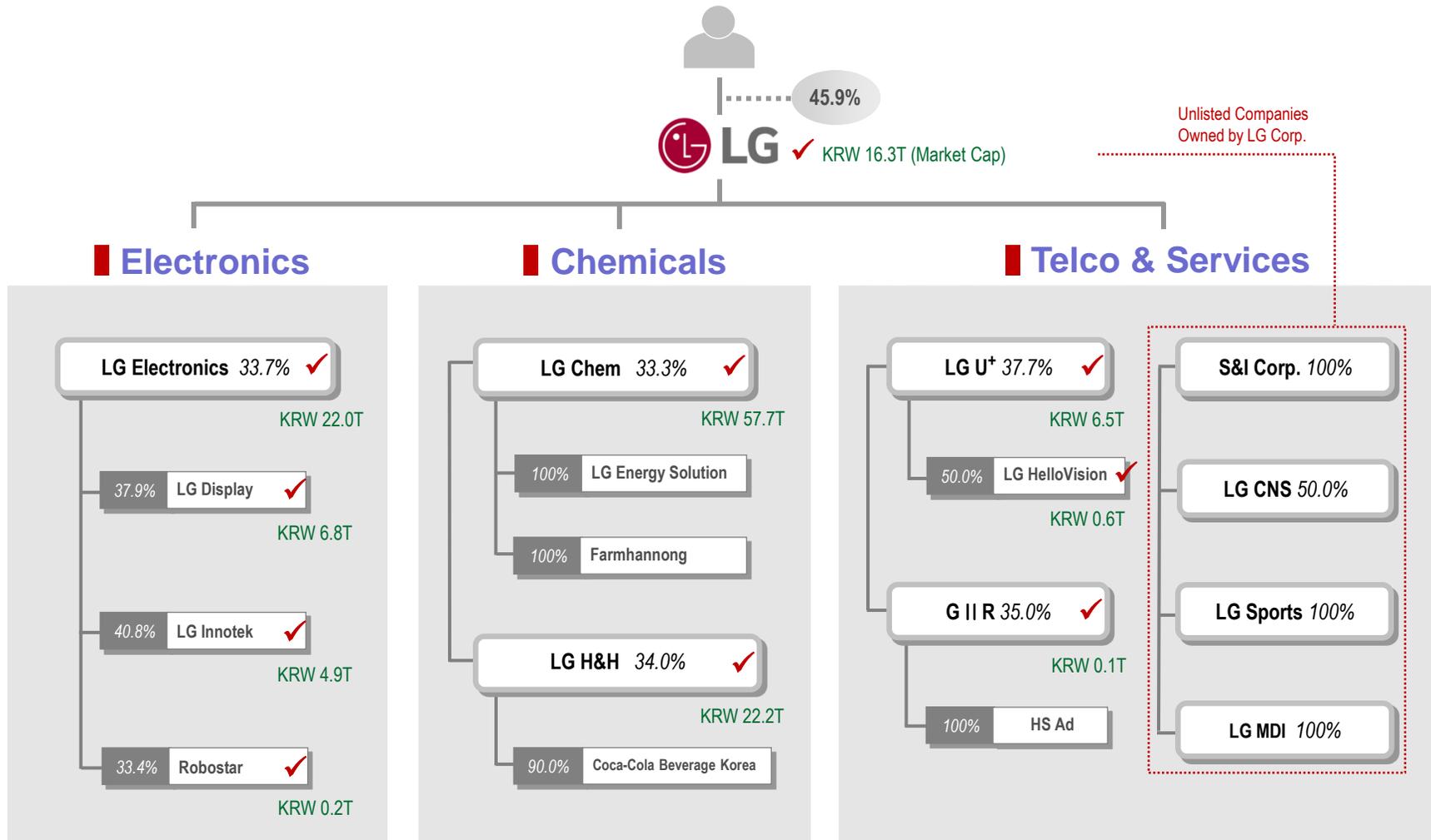
NOV 2021



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1. Holding Structure



✓ : Listed Companies

- As of end of September 2021
- Shares(%) are based on common stocks only

2. (1) 3Q 21 Earnings Overview – Consolidated Income Statement

'21 2Q vs '21 3Q '20 3Q vs '21 3Q

Account (KRW MM)	2019	'20.1Q	'20.2Q	'20.3Q	'20.4Q	2020	'21.1Q	'21.2Q	'21.3Q	'21 YTD	QoQ	YoY
Sales	6,534,451	1,509,762	1,482,397	1,906,227	1,733,751	6,632,137	2,180,459	1,923,498	2,026,850	6,130,807	5.4%	6.3%
G/L on Valuation of Equity Method Securities	467,864	459,223	250,054	568,226	(73,807)	1,203,696	860,026	488,484	444,465	1,792,975	(9.0%)	(21.8%)
Cost of Sales	5,205,548	885,271	1,038,514	1,101,501	1,539,272	4,564,558	1,095,815	1,215,776	1,315,809	3,627,400	8.2%	19.5%
Gross Profit	1,328,903	624,491	443,883	804,726	194,479	2,067,579	1,084,644	707,722	711,041	2,503,407	0.5%	(11.6%)
SG&A	334,584	89,768	94,768	85,160	95,645	365,341	83,786	96,013	98,503	278,302	2.6%	15.7%
Operating Profit	994,319	534,723	349,115	719,566	98,834	1,702,238	1,000,858	611,709	612,538	2,225,105	0.1%	(14.9%)
Net Non-operating Income	(13,714)	8,540	(3,856)	44,408	2,893	51,985	119,305	(1,190)	(1,510)	116,605	-	-
Non-operating Income	87,267	37,437	14,193	68,137	116,178	235,945	140,112	15,579	18,312	174,003	17.5%	(73.1%)
Non-Operating Expenses	100,981	28,897	18,049	23,729	113,285	183,960	20,807	16,769	19,822	57,398	18.2%	(16.5%)
Pre-Tax Income	980,605	543,263	345,259	763,974	101,727	1,754,223	1,120,163	610,519	611,028	2,341,710	0.1%	(20.0%)
Profit from Continuing Operations	785,003	514,398	122,207	714,774	78,254	1,429,633	1,022,960	573,469	566,691	2,163,120	(1.2%)	(20.7%)
Profit from Discontinued Operations	321,752	77,684	9,004	46,915	(22,578)	111,025	34,433	427,610	(127)	461,916	-	-
Net Income	1,106,755	592,082	131,211	761,689	55,676	1,540,658	1,057,393	1,001,079	566,564	2,625,036	(43.4%)	(25.6%)
Controlling Interests	1,079,949	589,422	119,933	742,404	13,914	1,465,673	1,040,022	971,004	543,971	2,554,997	(44.0%)	(26.7%)

Source : Company's Consolidated Financial Statements under K-IFRS

* As the financial data of 3Q21 have been prepared in advance, they are subject to change during the final review by external auditors.

* LG Corp.'s consolidated income has been modified, reflecting profit & loss from discontinued operations for '19~'20 due to spin-off.

2. (2) 3Q 21 Earnings Overview – Consolidated Balance Sheet

'21 2Q vs '21 3Q '20 3Q vs '21 3Q

Account (KRW MM)	2019	'20.1Q	'20.2Q	'20.3Q	2020	'21.1Q	'21.2Q	'21.3Q	QoQ	YoY
Assets	22,434,630	22,634,923	23,698,950	24,409,713	24,282,268	25,162,045	24,005,975	24,974,600	4.0%	2.3%
Current Assets	3,939,057	3,792,161	4,529,723	4,632,676	5,895,921	6,372,438	4,587,283	4,797,480	4.6%	3.6%
Cashable Assets ⁽¹⁾	1,904,793	2,116,791	3,138,452	3,037,506	2,960,187	3,170,619	2,972,062	3,088,549	3.9%	1.7%
Inventories	62,402	76,818	87,109	75,537	41,682	56,711	74,607	86,101	15.4%	14.0%
Non-Current Assets	18,495,573	18,842,762	19,169,227	19,777,037	18,386,347	18,789,607	19,418,692	20,177,120	3.9%	2.0%
PP&E ⁽²⁾	3,032,096	3,022,272	3,008,869	2,986,366	2,947,472	2,750,450	2,760,782	2,777,503	0.6%	(7.0%)
Liabilities	3,413,609	3,354,791	3,319,796	3,321,146	3,420,978	5,219,390	2,935,836	3,041,842	3.6%	(8.4%)
Current Liabilities	2,244,801	2,186,769	1,990,001	1,960,541	2,133,263	3,999,703	1,787,416	1,867,437	4.5%	(4.7%)
Short-term Borrowings	357,629	355,176	282,742	288,145	301,250	293,532	222,101	224,548	1.1%	(22.1%)
Non-Current Liabilities	1,168,808	1,168,022	1,329,795	1,360,605	1,287,715	1,219,687	1,148,420	1,174,405	2.3%	(13.7%)
Long-term Debts	757,385	761,849	900,036	907,357	927,438	841,633	751,476	751,072	(0.1%)	(17.2%)
Shareholder's Equity	19,021,021	19,280,132	20,379,154	21,088,567	20,861,290	19,942,655	21,070,139	21,932,758	4.1%	4.0%
Capital Stock	879,359	879,359	879,359	879,359	879,359	879,359	801,613	801,613	0.0%	(8.8%)
Capital Surplus	2,363,147	2,363,147	3,003,926	3,003,926	2,964,730	2,969,304	2,969,304	2,968,568	(0.0%)	(1.2%)
AOCI ⁽³⁾	(112,366)	(44,364)	(56,739)	(103,355)	(365,812)	(239,620)	(125,722)	161,113	-	-
Other Capital Items	(2,385)	(2,385)	(2,385)	(2,385)	(2,385)	(1,659,704)	(1,565,341)	(1,565,341)	-	-
Retained Earnings	15,699,266	15,902,347	16,010,521	16,748,411	16,782,359	17,409,009	18,374,368	18,926,401	3.0%	13.0%
Minority Interests	194,000	182,028	544,472	562,611	603,039	584,307	615,917	640,404	4.0%	13.8%

Source : Company's Consolidated Financial Statements under K-IFRS

* As the financial data of 3Q 21 have been prepared in advance, they are subject to change during the final review by external auditors.

Notes:

1. Cashable Assets = Cash & Cash Equivalents + Bank Deposits

2. PPE: Property, Plant, and Equipment

3. AOCI: Accumulated Other Comprehensive Income

2. (3) 3Q 21 Earnings Overview – Separate Income Statement

'21 2Q vs '21 3Q '20 3Q vs '21 3Q

Account (KRW MM)	2019	'20.1Q	'20.2Q	'20.3Q	'20.4Q	2020	'21.1Q	'21.2Q	'21.3Q	'21 YTD	QoQ	YoY
Revenues	785,255	707,810	93,627	101,650	113,115	1,016,202	596,959	114,448	151,398	862,805	32.3%	48.9%
Dividends Income	396,637	614,506	0	0	0	614,506	485,370	19	32,884	518,273	172,973.7%	-
Royalties Income	260,743	61,312	60,820	68,894	80,346	271,372	79,432	82,129	85,547	247,108	4.2%	24.2%
Rental Revenue	127,875	31,992	32,807	32,756	32,769	130,324	32,157	32,300	32,967	97,424	2.1%	0.6%
Operating Expenses	219,768	46,248	58,601	48,944	68,386	222,179	49,103	65,518	52,042	166,663	(20.6%)	6.3%
Operating Profit	565,487	661,562	35,026	52,706	44,729	794,023	547,856	48,930	99,356	696,142	103.1%	88.5%
Net Non-operating Income	12,821	2,394	861,351	4,545	(70,854)	797,436	19,077	6,406	3,997	29,480	(37.6%)	(12.1%)
Pre-Tax Income	578,308	663,956	896,377	57,251	(26,125)	1,591,459	566,933	55,336	103,353	725,622	86.8%	80.5%
Taxes and Dues	69,395	23,625	254,617	13,608	132	291,982	38,713	14,636	19,286	72,635	31.8%	41.7%
Profit from Continuing Operations	508,913	640,331	641,760	43,643	(26,257)	1,299,477	528,220	40,700	84,067	652,987	106.6%	92.6%
Profit from Discontinued Operations	72,248	33,829	(969)	40	(1,026)	31,874	34,433	731,934	(127)	766,240	-	-
Net Income	581,161	674,160	640,791	43,683	(27,283)	1,331,351	562,653	772,634	83,940	1,419,227	(89.1%)	92.2%

Source : Company's Consolidated Financial Statements under K-IFRS

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* LG Corp.'s separate income has been modified, reflecting profit & loss from discontinued operations for '19~'20 due to spin-off.

2. (4) 3Q 21 Earnings Overview – LG Affiliates (Electronics & Chemical)

Business Division	Company	Account (KRW Bn)	2021			2020					2019	
			1Q	2Q	3Q	1Q	2Q	3Q	4Q	Total		
Electronics	LG Electronics	Sales Revenue	17,812.4	17,113.9	18,786.7	13,731.4	11,528.8	15,398.6	17,399.1	58,057.9	62,306.2	
		Operating Income	1,767.3	878.1	540.7	1,296.4	672.2	1,073.8	862.7	3,905.1	2,436.1	
		Income before Tax	1,795.2	1,070.4	630.9	1,666.1	357.1	928.5	391.6	3,343.3	528.6	
		Net Income	1,169.1	(292.0)	516.5	1,086.7	65.6	649.2	262.3	2,063.8	179.9	
	LG Display	Sales Revenue	6,882.8	6,965.6	7,223.2	4,724.2	5,307.0	6,737.6	7,461.2	24,230.1	23,475.6	
		Operating Income	523.0	701.1	528.9	(361.9)	(517.0)	164.4	685.5	(29.1)	(1,359.4)	
		Income before Tax	323.3	550.0	608.1	(294.9)	(668.9)	(54.3)	423.1	(595.1)	(3,344.2)	
		Net Income	265.8	423.8	463.5	(198.9)	(503.8)	11.1	621.0	(70.6)	(2,872.1)	
	LG Innotek	Sales Revenue	3,071.8	2,355.7	3,798.5	2,010.9	1,539.9	2,229.8	3,852.7	9,633.2	8,302.1	
		Operating Income	345.4	151.0	335.1	138.0	42.9	89.4	336.4	606.7	403.1	
		Income before Tax	332.3	203.0	315.6	109.3	14.6	34.7	159.7	318.3	158.2	
		Net Income	251.4	147.3	227.1	80.6	7.6	26.9	121.1	236.1	102.3	
Chemical	LG Chem	Sales Revenue	9,644.7	11,451.2	10,610.2	6,724.1	6,932.3	7,503.1	8,899.3	30,058.9	27,332.0	
		Operating Income	1,409.5	2,141.0	726.6	207.7	573.1	904.1	120.5	1,805.4	831.7	
		Income before Tax	1,428.0	2,213.4	737.5	159.5	471.7	709.8	(389.5)	951.6	593.2	
		Net Income	1,371.0	1,566.3	679.9	36.3	419.1	570.4	(343.4)	682.4	376.1	
	LG H&H	Sales Revenue	2,036.7	2,021.4	2,010.3	1,896.4	1,783.2	2,070.6	2,094.4	7,844.5	7,685.4	
		Operating Income	370.6	335.8	342.3	333.7	303.3	327.6	256.3	1,220.9	1,176.4	
		Income before Tax	354.4	305.2	329.4	320.3	276.6	318.3	205.8	1,121.1	1,092.1	
		Net Income	258.8	226.4	239.5	234.2	204.6	231.7	142.6	813.1	788.2	
	LG Energy Solution	Sales Revenue	4,254.1	5,131.0	4,027.4	Earnings in 2021 are only available as LG Energy Solution was established on 1 Dec 2020.						
		Operating Income	341.2	724.3	(372.8)							
		Income before Tax	300.6	837.8	(463.0)							
		Net Income	443.0	620.9	(205.8)							

Source : Company's Consolidated Financial Statements under K-IFRS

1) As the financial data of 3Q21 have been prepared in advance, it is subject to change during the final review by external auditors .

2) LG Electronics' P/L has been modified for '20~1Q'21, reflecting profit & loss from discontinued operations in mobile business.

3) LG Chem's P/L has been modified for '19~2Q'21, reflecting profit & loss from discontinued operations in Ujimag Korea.

2. (5) 3Q 21 Earnings Overview – LG Affiliates (Telecom & Services)

Business Division	Company	Account (KRW Bn)	2021			2020					2019
			1Q	2Q	3Q	1Q	2Q	3Q	4Q	Total	
Telecom & Services	LG U ⁺	Sales Revenue	3,416.8	3,345.5	3,477.4	3,286.6	3,272.6	3,341.0	3,517.3	13,417.6	12,382.0
		Operating Income	275.6	268.4	276.7	219.8	239.7	251.2	175.5	886.2	686.2
		Income before Tax	257.0	257.7	266.1	193.5	205.7	226.1	(251.9)	373.3	573.9
		Net Income	200.9	210.5	211.0	148.8	150.6	403.4	(224.7)	478.1	438.8
	GIIR	Sales Revenue	64.9	107.7	105.3	67.0	76.1	65.1	167.4	375.6	542.1
		Operating Income	(3.0)	1.7	7.0	(7.6)	0.6	(0.6)	33.0	25.3	21.9
		Income before Tax	(3.0)	5.4	6.7	(6.2)	0.6	(0.7)	25.9	19.6	21.1
		Net Income	(2.9)	3.9	5.1	(4.9)	0.5	(1.5)	14.9	9.0	15.3
	LG CNS	Sales Revenue	754.5	851.2	1,024.4	636.8	721.9	798.8	1,202.9	3,360.5	3,283.3
		Operating Income	54.4	56.2	89.9	24.4	39.3	57.1	125.2	246.1	212.8
		Income before Tax	52.5	50.3	87.5	28.2	32.9	60.3	110.3	231.7	207.3
		Net Income	37.7	40.0	66.4	19.8	23.3	42.8	80.6	166.5	163.5
	S&I Corp.	Sales Revenue	455.7	462.9	426.2	343.5	421.7	438.2	501.1	1,704.5	2,400.8
		Operating Income	28.5	20.2	4.5	22.8	18.7	39.5	(5.4)	75.6	134.8
		Income before Tax	39.0	30.9	15.3	33.4	18.1	41.1	(14.3)	78.2	138.2
		Net Income	31.2	21.2	10.4	36.8	5.8	31.8	(6.7)	67.7	388.9
	LG MDI	Sales Revenue	29.9	31.6	40.9	14.3	23.3	19.7	28.1	85.4	91.7
		Operating Income	2.1	(1.9)	4.8	(3.0)	3.7	(2.5)	0.4	(1.3)	6.3
		Income before Tax	2.3	(1.7)	5.0	(2.8)	3.8	(2.6)	1.0	(0.6)	6.8
		Net Income	0.9	(0.8)	4.1	(4.0)	4.3	(2.2)	1.0	(0.9)	5.0
LG Sports	Sales Revenue	5.3	17.4	15.4	5.0	15.3	14.7	22.8	57.8	66.7	
	Operating Income	(6.9)	2.3	1.6	(10.7)	2.1	1.2	5.5	(1.9)	1.0	
	Income before Tax	0.1	2.2	1.5	(10.9)	2.0	0.7	5.3	(3.1)	0.0	
	Net Income	(0.2)	2.2	1.5	(10.9)	2.0	0.7	5.3	(3.1)	(0.3)	

Source : Company's Consolidated Financial Statements under K-IFRS

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3. (1) Major Consolidated Subsidiaries Overview (LG CNS)

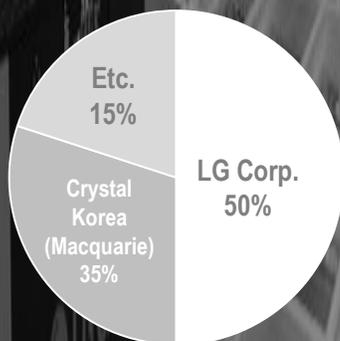
LG CNS provides customers with leading IT technology solutions for innovation and success in their businesses.

LG CNS

LG CNS provides comprehensive solutions(system construction & operation services, total outsourcing, IT solutions, SaaS and etc.) based on cutting edge IT technology and expertise earned from years of large-scale IT project successes from multiple industries.

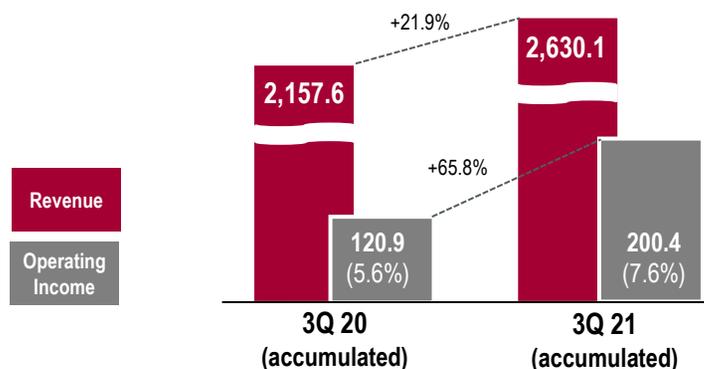
Also, LG CNS is leading digital innovation in the 4th Industrial Revolution Era as a DX enabler with AI, Big Data, IoT, Smart Logistics, Blockchain and other emerging technologies.

Shareholders



Financials

(Unit : KRW Bn)



3Q 21 Earnings Review

- Customer's acceleration in Digital Transformation has led to increase in demand for solutions in smart logistics, cloud migration & transformation and etc., leading to increase in revenue and operating income.

Highlights

#1 DX Enabler

M/S #1

(Domestic Non-captive IT Service M/S in 2020)

Consists of Top Experts in AI and Big Data

Cloud : 1,000
AI : 300
Data : 400
(# of employees at the end of 3Q 21)

Growth in Profits & Profitability

Operating Income has grown 3x

2015 KRW 84.5 Bn (OPM 2.6%)
→ 2020 KRW 46.1 Bn (OPM 7.3%)

Preparation for Future Growth

Smart Logistics : M/S #1
(Domestic Non-captive M/S In 2020)
Emerging Technology Revenue Growth 41% in 2020

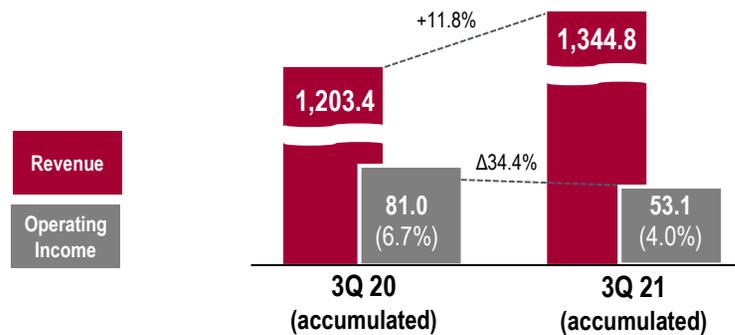
3. (2) Major Consolidated Subsidiaries Overview (S&I Corp.)

S&I Corp. is a total solutions provider and space expert of LG Group, managing business areas in Construction, CM, FM and Leisure.



Financials

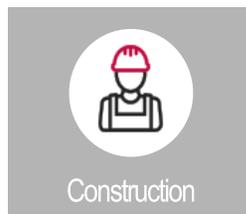
(Unit : KRW Bn)



3Q 21 Earnings Review

- Revenue increased YoY due to increased orders in construction and FM business, yet operating income declined due to the base effect of large-scale on-site settlement in 3Q20 and delay in construction this year.

Highlights



- Construction Capability Rank #22 (2020)
- Business Areas
 - Construction (Clean Room, Production Facility)
 - Plant (Chemical Plant)



* Construction Management

- CM Capability Rank #3 (2019)



** Facility Management

- 40 years of Experience (Non-captive Revenue KRW 200bn in '20)
- Business Area
 - Facility Management
 - Real Estate Lease/Management

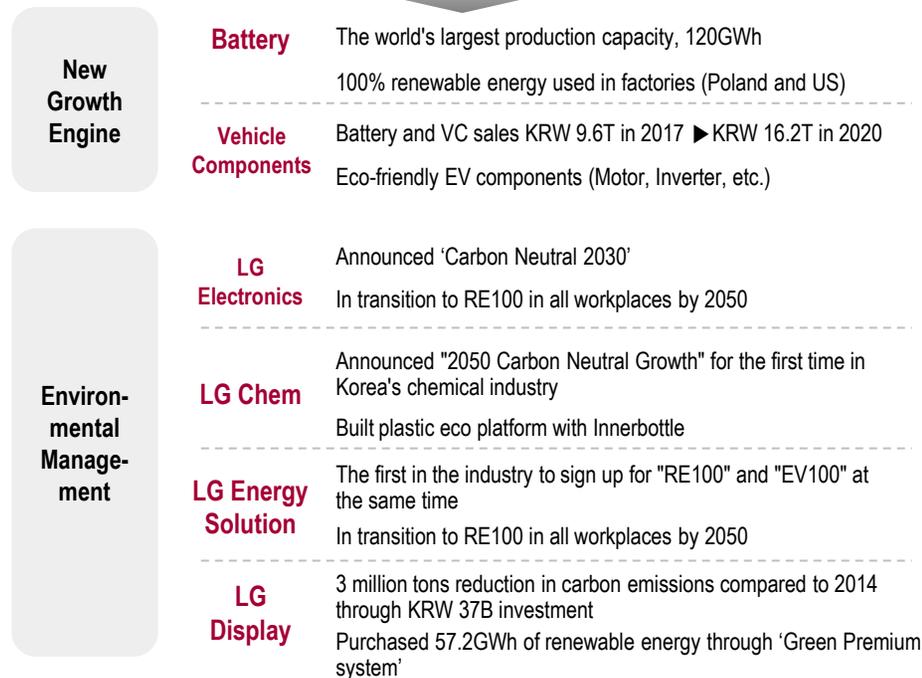
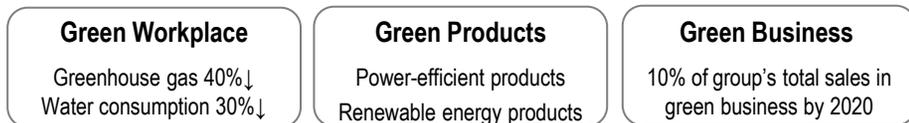


- Konjiam Resort (9 Ski slopes & 470 Guest rooms)
- Konjiam Golf Club (18 Holes, 261acres)

4. (1) ESG: From 'Green 2020' to ESG Management

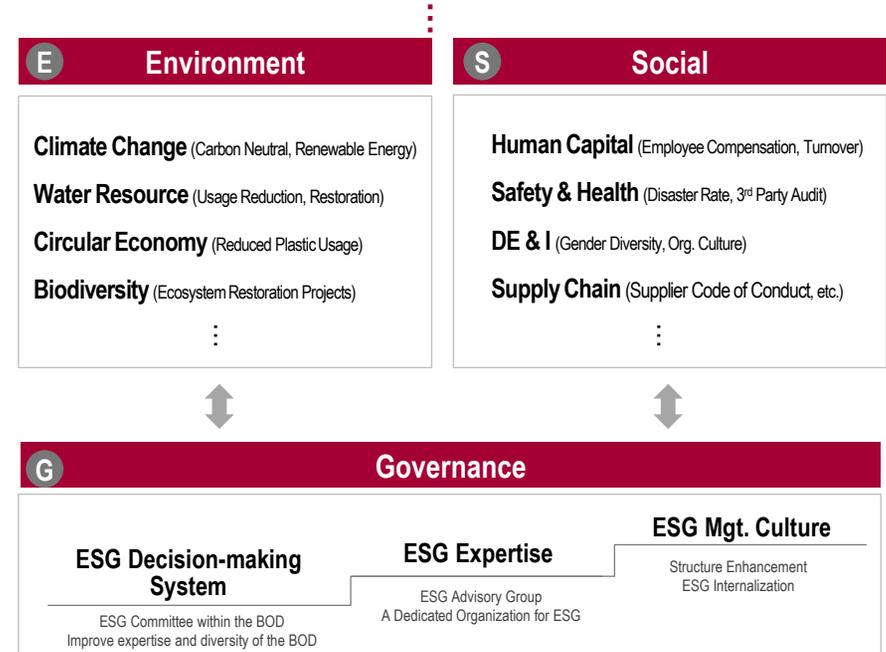
LG Corp. has so far strengthened the sustainability of LG Group through "Green 2020," an eco-friendly management strategy established in 2010. From 2021, we will expand and strengthen the scope of sustainability management by the transition to ESG management system.

'Green 2020' (2010~2020)



ESG Transformation (2021~)

- ✓ Establishment of ESG Committee under the BOD
- ✓ Reinforcement of expertise and diversity of the BOD
- **Reorganization of ESG orientation**
- **Establishment of ESG management system**



4. (2) ESG: Our Approach to ESG

LG's ESG management is not only about risk and regulatory response, but also contributing to the future of humanity, including customers and next generation, through the process of pursuing our business with a perspective on preparing new business, technology, and future. LG will establish and work on ESG strategic tasks and KPIs based on the 4 principles below.

Justification

Active reflection of the social role changes required for companies

Sincerity

Drive ESG strategies with tasks and management activities that match declarations and practices

Feasibility

Establish feasible goals through innovation and investment while maintaining business competitiveness

Differentiation

Differentiated practice linked to LG's unique heritage and capabilities

LG Corp. will continue to upgrade the ESG management system for sustainable growth.

ESG Management Timeline



4. (3) ESG: Our Stakeholder Engagement

LG Corp. conducted in-depth surveys to hear the voices of stakeholders surrounding LG before promoting ESG management. In-depth interviews will be conducted every year to actively reflect the opinions of stakeholders in the direction of ESG promotion.

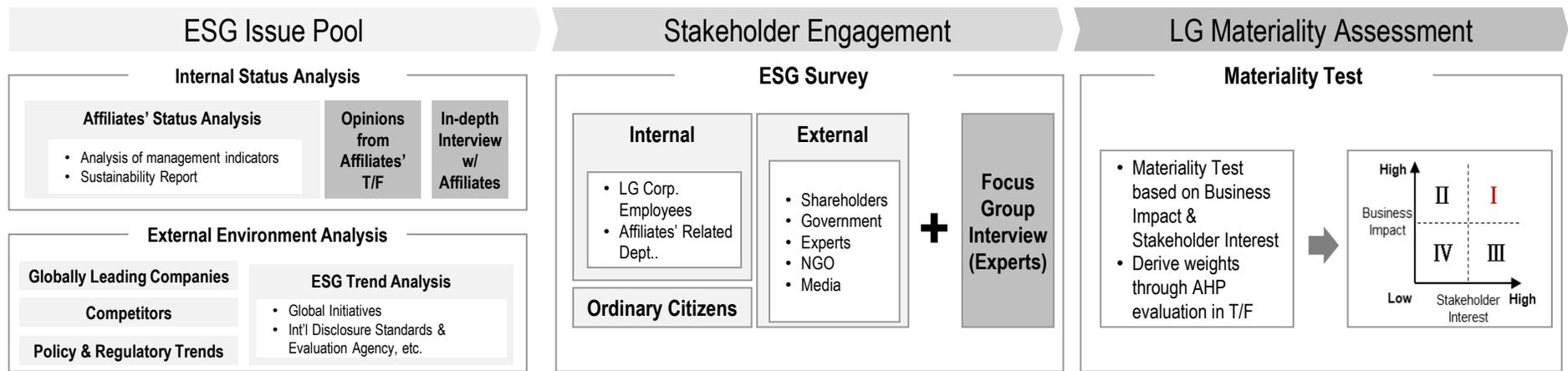


Major VoS (Voice of Stakeholders) in 2021

- Over the next 4-5 years, response to climate change has been evaluated as the most important issue. "Biodiversity," "Supply chain management," and "DE&I" are mentioned as issues that will emerge in the mid to long term.
"It is necessary to promote LG's differentiated ESG focus areas and activities while strengthening activities in essential areas such as climate change and human rights."
- Although LG's strong point was the image as a good company made by LG Righteousness Award, Jeong-do Management, and harmonious culture, it was commonly pointed out that there has been no communication about ESG activities.
- Emphasis on LG Corp.'s role in: ① Presenting the group's common vision and direction on ESG, ② Managing affiliates' goals and performances ③ Establishing a well-organized ESG system

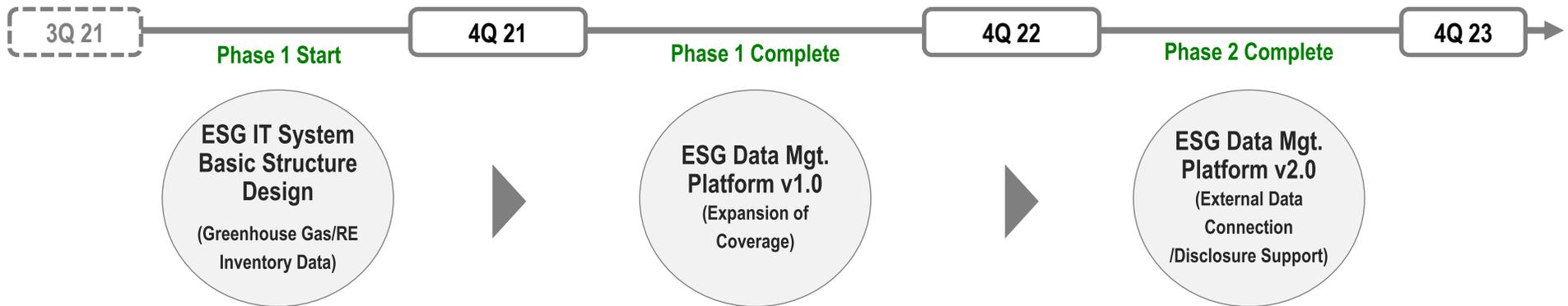
4. (4) ESG: Our Materiality Assessment Framework

LG Corp. selects the group's ESG focus area every year using the materiality evaluation framework that actively reflects the opinions of stakeholders. We also prepare various activities to manage the area from a group perspective (development of focus issue index, establishment of ESG IT platform, etc.).

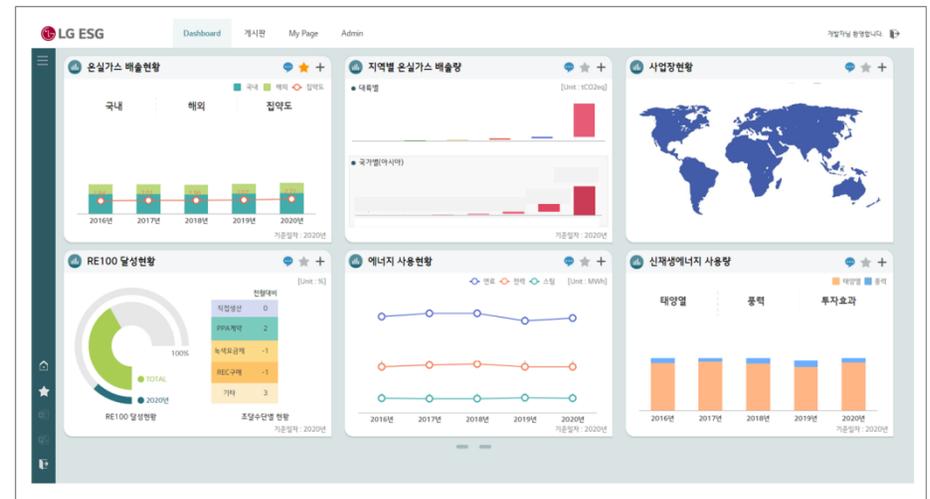
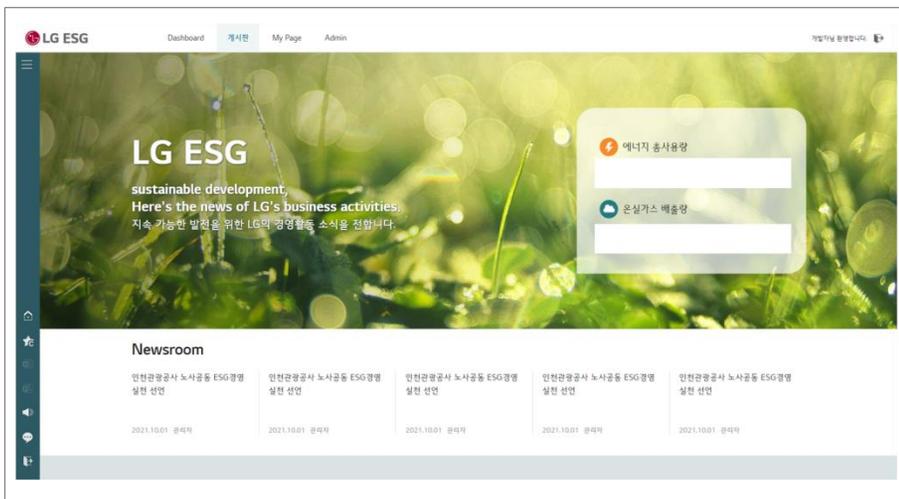


4. (5) ESG: Stronger ESG data management through 'Group ESG IT Platform'

Along with the establishment of a group-level ESG management system, LG is building an IT infrastructure for data-based ESG management. This year, we are designing a basic structure of ESG IT platform and started implementing a climate change portal as the first step. From next year, we will expand it to various environmental and social areas to support ESG disclosures in the future.

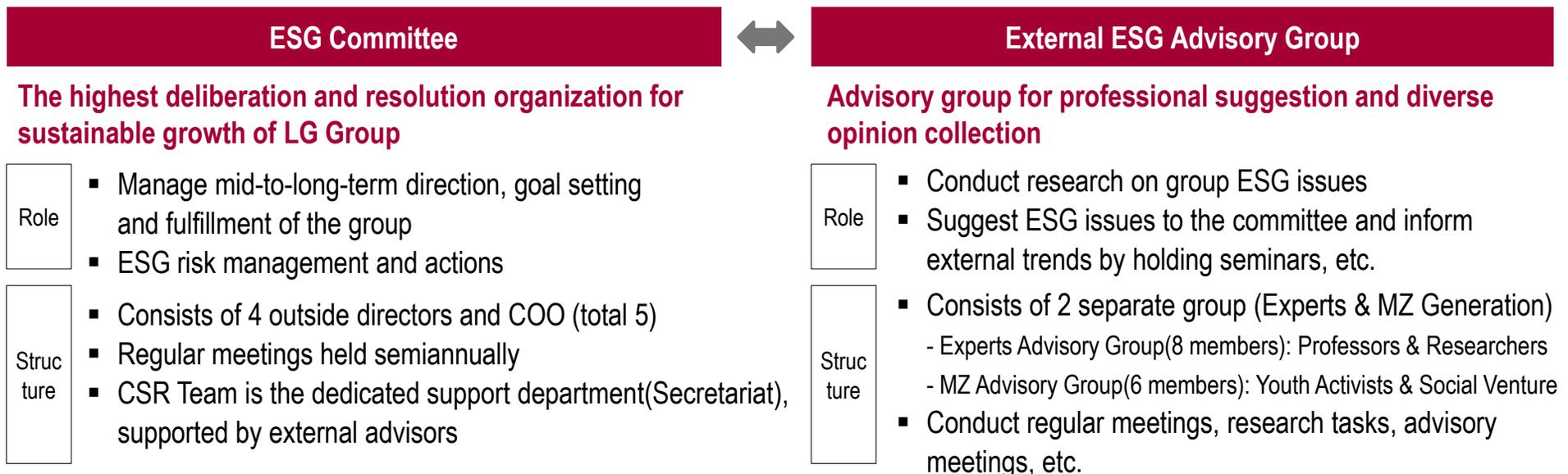


LG ESG Data Platform (Output Image)



4. (6) ESG: LG Corp.'s ESG Governance

LG Corp. will identify the threats and opportunities in terms of ESG through the ESG Committee & External ESG Advisory Group, and reflect them in the management activities.



4. (7) ESG: LG's ESG Advisory Group

The ESG Expert Advisory Group consists of eight experts from various fields, including human rights, supply chains, and governance. They involve in various areas such as research projects on ESG-related issues of LG Group, advice on the agenda of the ESG Committee, and ESG seminars for top management.

The MZ Generation Advisory Group consists of six people and has considered the harmony and diversity of different experiences such as climate change, human rights, and technology accessibility.

Area	Gender	Current Job	Specialized Field	Research Projects
Common	M	Partner, Ventures Investment	Social Venture, Impact Investment	LG's impact investment, support for social problem solving startups, and direction of business linkage
Common	F	Intern, NGO Food Planning	Sustainable Development Goals	LG's gender sensitivity/diversity diagnosis and correct direction of change
E	M	Representative, Climate Change Youth Meeting	Climate Change, Greenhouse Gas	Suggestions for LG's activities to reduce carbon emissions and respond to climate change
E	F	Representative, Social Venture	Human Rights for the Disabled, Biodiversity	LG's support for startups pursuing social problem solving and direction of business linkage
S	F	Representative, Social Venture	Accessibility for the disabled, Diversity	The accessibility and improvement direction of LG products/services for the disabled
S	F	Postgraduate Student (Major: Social Welfare)	Gender, Diversity, CSR	Ideas and plans for employee-participating activities to internalize DE & I organizational culture

4. (8) ESG: ESG Evaluation and Shareholder Communication

LG Corp. will continue to improve insufficient areas based on the international standards and the latest evaluation results.

Evaluation Organization	Recent Evaluation Results	Notes
 MSCI ESG Ratings	BBB	Achieved “ESG Leader” in “Opportunities In Clean Technology”
 CDP Climate, Water & Forests Score	Climate Change: A-	Selected as “Carbon Management Sector Honors” in 2020
 Sustinvest	BB (Investment Grade)	
 한국기업지배구조원	E: A, S: A+, G: A / ESG Integrated Ratings: A	Evaluated as having a good sustainable management system (E&G improved in 2021)

In 2022, we will strengthen shareholder/investor communication on ESG through various channels such as public disclosures, website, press, and etc.

5. LG Corp. Capital Allocation Plan

Shareholder Return

Dividend Policy⁽¹⁾

- LG Corp's dividend policy is to pay out more than 50% of net income (excluding non-recurring income and on a standalone basis), which is within the range of the company's dividend income

Growth Investment

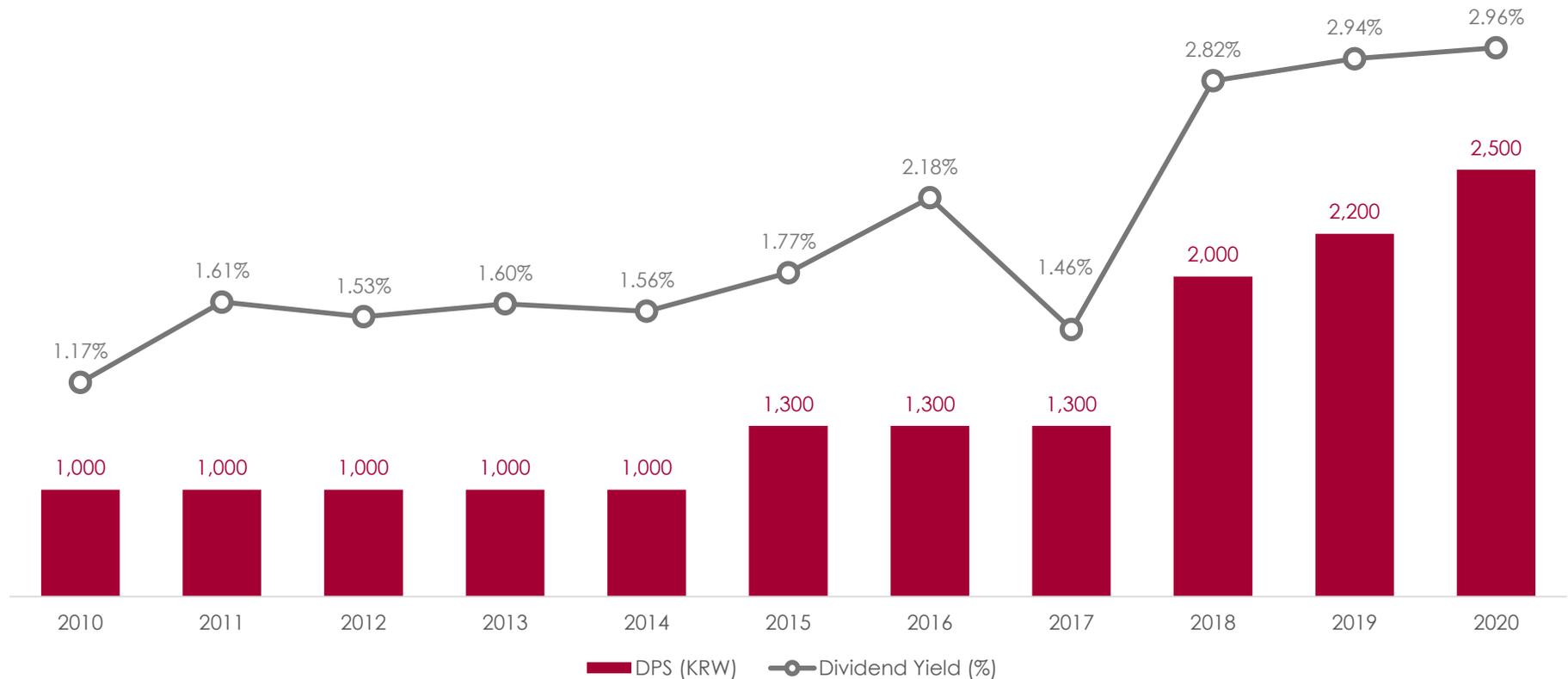
- Investment in high growth businesses within the same verticals to enhance LG's value chain
- Seeking organic/inorganic growth through investments and M&A

Notes:
1. As announced by LG Corp in a public disclosure on February 13, 2020

5. (1) LG Corp. Capital Allocation Plan – Shareholder Return

Compelling shareholder return in the form of dividends has been LG Corp’s priority and will continue to be the primary focus

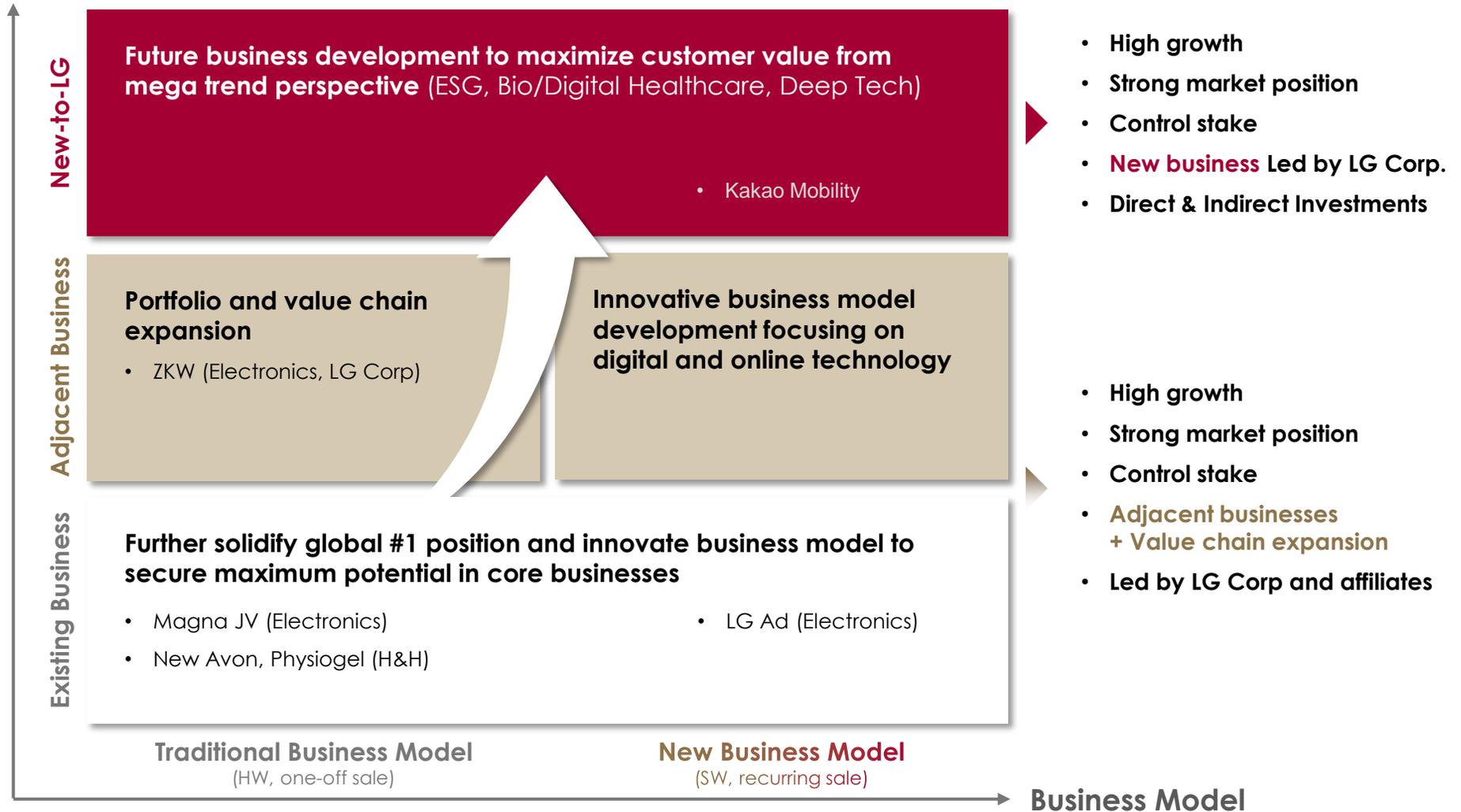
LG Corp. Historical Dividend Per Share and Dividend Yield Trend⁽¹⁾



Notes:
1. Dividend per share and dividend yield for common shares

5. (2) LG Corp. Capital Allocation Plan – Growth Investment

Business Area



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